

SIMON LLOYD WHITE CURRICULUM VITAE

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Dr Simon White is an independent policy advisor who helps national, regional and city governments, business organisations and development agencies formulate and implement strategies for economic growth, business development and job creation. He has provided these services in over 40 countries across Africa, Asia and the Pacific, as well as Australia and Europe. He has also undertaken a variety of academic teaching, curriculum design, training, and research assignments.

Fields of expertise:

- ❖ Public policies for economic development, entrepreneurship, innovation, and job creation
- ❖ Private sector and business development programmes and services
- ❖ Design and management of advocacy strategies for policy reform
- ❖ Regional economic analysis and development strategies
- ❖ Business environment and regulatory reform

Services:

- ❖ Policy, program and strategy design and implementation
- ❖ Political, economic, social, technological, legal and environmental assessments and research (applied and academic)
- ❖ Technical advice
- ❖ Curriculum development, education and training (customised course, academic)
- ❖ Program evaluations and impact assessment

Clients:

- ❖ National, state/provincial and local government ministries, departments and agencies
- ❖ Business and industry representative organisations
- ❖ International donor and development agencies
- ❖ Civil society and non-government organisations
- ❖ Universities, think-tanks and research institutions

EDUCATION

Institution	Degree(s) or Diploma(s) obtained:
University of Western Australia (Political Science and International Relations) Awarded: 2005	Doctor of Philosophy Thesis title: <i>Globalisation, the nation-state and the politics of development in peripheral regions</i> Key themes: institutions for economic development, role of the nation state, political economy of development, local economic development
Murdoch University, Institute of Science and Technology Policy (Western Australia) Awarded: 1992	Master of Arts (Science and Technology Policy) Key themes: local enterprise development models, informal economy, industrialisation in Third World countries; sustainable development

University of New England (NSW, Australia) Awarded: 1989 Company Director's Diploma

Curtin University (Formerly Western Australian Institute of Technology) Awarded: 1984 Bachelor of Arts

AFFILIATIONS

Economic Development Australia: Accredited: Australian Credited Economic Developer (ACEcD), Member and Chairperson of the Western Australian State Practitioner Network, Economic Development Australia: www.edaustralia.com.au

Member: **Australasian Evaluation Society:** www.aes.asn.au

Visiting Fellow: Sir Walter Murdoch School of Public Policy and International Affairs, Murdoch University, Australia: <http://www.murdoch.edu.au/Sirwalterschool/>

Donor Committee for Enterprise Development (2002-present): The Donor Committee for Enterprise Development (DCED) is an international membership organisation made up of international development agencies, which includes World Bank and United Nations agencies, as well as the governments of Australia, Canada, Denmark, Germany, Netherlands and the UK, among others. Simon provides technical advice and support on various knowledge management projects that improve the practices of these agencies in their support of business environment reforms in developing countries.

More information: <http://www.enterprise-development.org>

PROFESSIONAL EXPERIENCE

1990 to present	Self-employed, independent policy advisor and consultant 2014 to present: Managing Director, Publicus Pty. Ltd. 1993 to 2013: Managing Director, Southern African IDEAS Pty. Ltd. (Initiatives for the Development of Enterprising Action and Strategies) 1990 to 2002: Director, IDEAS (Initiatives for the Development of Enterprising Action and Strategies)
1988 to 1990	Regional Economic Development, Government of Western Australia: Department of Regional Development and the North West
1988 to 1988	Community Business Development, Strathclyde Community Business Ltd.
1986 to 1988	Local Economic Development, Government of Western Australia: Department of Employment and Training (Local Economic Development Unit)
1984 to 1986	Programme Officer, Church Action with the Unemployed Inc.

KEY QUALIFICATIONS:

PRIVATE SECTOR DEVELOPMENT, INNOVATION AND ENTREPRENEURSHIP

- Assisting in the assessment, design, implementation and management of private sector development, innovation and entrepreneurship policy frameworks
- Advising in the design and management of private sector development, innovation and entrepreneurship strategies
- Documenting and promoting best practice in private sector development, innovation and entrepreneurship
- Assisting in the design, management and evaluation of enterprise development services
- Providing research and knowledge management on private sector development, innovation and entrepreneurship

- Supporting business development agencies, informal business associations, and chambers of commerce to strategically plan and implement development programmes

BUSINESS ENVIRONMENT REFORM

- Helping strategic partners - public, private and community - understand and improve the business environment and enhance its contribution to economic development and poverty reduction
- National and local business environment reform processes, tools and strategies
- Assessing the business environment and identifying priorities for reform
- Documenting and promoting best practice in business environment reform
- Building competencies and capacities among strategic partners to assess the business environment and design, manage and monitor reform programmes

REGIONAL AND LOCAL ECONOMIC DEVELOPMENT AND JOB CREATION

- Assessing regional and local economic development capacities and opportunities
- Working with regional and local agents (e.g., local government authorities, business associations, provincial authorities, community-based organizations) to design economic and enterprise development initiatives
- Building regional and local skills and capacities for development planning and management
- Assessing and improving policy and legal frameworks for more and better jobs for women and men in the private sector, especially in small enterprises
- Designing and managing job creation programmes at national, provincial and local levels
- Designing skills development instruments and programmes

SPECIFIC PROFESSIONAL EXPERIENCE ALL REGIONS

Dr. White has provided consulting services to clients in the following countries: Afghanistan, Australia, Bahrain, Barbados, Botswana, Cambodia, China, Egypt, Ghana, India, Indonesia, Iran, Jordan, Kazakhstan, Kenya, Kosovo, Kyrgyzstan, Lesotho, Maldives, Malaysia, Mozambique, Namibia, Nepal, New Zealand, Nigeria, Pakistan, Palestine Territories, Philippines, Rwanda, Senegal, Sierra Leone, Solomon Islands, Somalia, South Africa, Tanzania, Thailand, Tonga, Uzbekistan, Vietnam, Zambia and Zimbabwe.

ASSIGNMENTS UNDERTAKEN IN ECONOMIC, PRIVATE SECTOR DEVELOPMENT, INNOVATION AND ENTREPRENEURSHIP

Commissioned by the International Labour Organization in Geneva (Enterprise Department) to prepare a policy note with guidance to governments on how to respond to the COVID-19 pandemic (2020).

Commissioned by German Technical Cooperation (GIZ) to prepare a technical report on the role of donor and development agencies in supporting business environment reform in fragile and conflict-affected states (2020).

Technical Adviser to the Australian Government Department of Foreign Affairs and Trade (DFAT) private sector development program in Solomon Islands. *Strongim Bisnis* is an A\$14 million program pursuing a market systems development approach and is part of the Solomon Islands Economic Growth Program (Solomon Islands Resource Facility, 2020).

Private Sector Development, Business Environment Reform and M&E Expert commissioned to design the UK Government's (DFID) approach to investment strengthening through the Strengthening Inclusive Growth in Somalia (SIGS) programme (£38 million, 2020-2027) (DFID 2019-20).

Private Sector Expert (Core Evaluation Team) in the evaluation of the global Danish Strategic Sector Cooperation initiative. This initiative, which began in 2015, is a multi-stakeholder, multi-purpose and multi-concept initiative, which promotes Danish solutions in long-term strategic cooperation with counterpart authorities in developing and growth economies (2019-2020).

Team Leader for the independent evaluation of *Strongim Bisnis* in the Solomon Islands: an Australian-funded market systems development programme that stimulates private sector growth in specific sectors and catalyses business innovation through public-private partnerships under the Solomon Islands Growth Program (DFAT 2019).

Economic Growth Expert (Core Evaluation Team) in the evaluation of Norway's Engagement in Somalia (2012-2018). This evaluation of NORAD's support to Somalia, which is designed to "contribute to peace, stability,

democratic development and poverty reduction” spanned support for political stabilisation, good governance, peace and reconciliation, and inclusive growth, job creation and social development (2019-2020).

Private Sector and Market Systems Development Specialist commissioned by the International Labour Organization to prepare a Market-Based Business Development Services Strategy for the national Egyptian Micro Small and Medium Enterprise Development Agency (MSMEDA) in Cairo, including the design and delivery of training for senior MSMEDA staff on market systems development approaches at the International Training Centre, Turin, Italy (2019-2020).

Commissioned by the UK Department for International Development (DFID) to undertake an end of project practice review of the DFID-funded Business Environment Reform Facility (2019).

Technical Adviser to the new national Small and Medium Enterprise Development Agency (SMEDA) in the Ministry of Trade and Industry, Government of Sierra Leone, commissioned to prepare a five-year strategic plan for the agency and to oversee a review of the national SME Policy (2019-2020).

Private Sector and Market Systems Development Specialist in the formulation of a business case development in the design of a market systems development programme in the agriculture sector in northern Mozambique for the UK Government (DFID 2019).

Technical advice to the UN Peace Building Support Office (New York) and PeaceNexus (Geneva) on strategies and tools to encourage conflict sensitive business practices in conflict-affected states (2018)

Senior Advisor to the Rwanda National Industrial Research and Development Agency to design new service, management and knowledge management systems in support of innovation in selected value chains (2017) and coordination and quality assurance of all program inputs (2018)

Private Sector Expert for the review and appraisal of Danida’s Somalia Country Programme 2019-2023 (2018).

Commissioned by the Commonwealth Secretariat in London to prepare a guide for policy makers on promoting frugal innovation (2018)

Commissioned by the United Nations Industrial Development Organization in Vienna to prepare a Guide for Promoting Pharmaceutical Production in Africa (2018)

Commissioned by the Western Australian Department of Primary Industries and Regional Development to present a framework for strengthening regional innovation systems and facilitate a discussion of regional public and private stakeholders in 11 regional centres on the priorities for regional innovation and the use of the Regional New Industries Fund (2018)

Commissioned as the Private Sector Development Expert to formulate the Danish Government’s (Danida) Afghanistan Country Programme (2019-2020), focusing on the agriculture and private sector development (Country Programme document and Development Engagement Document, 2018)

Technical advice to the Federation of Egyptian Industries in the creation of a new Small and Medium Enterprise Unit (2018)

Technical advice to the new national Small and Medium Enterprise Development Agency (SMEDA) in the Ministry of Trade and Industry, Government of Sierra Leone, regarding strategies for the implementation of the new Agency (2017).

Preparation of a programme document (Development Engagement Document) for the continuation of the Danish support for private sector development in Uganda, through the new Uganda Programme for Sustainable and Inclusive Development of the Economy (UPSIDE) programme, incorporating the design of support for the national Agribusiness Initiative and the country programme for TradeMark East Africa (Danida, 2017).

Technical advice to the Government of Egypt and International Labour Organization on the creation of a national Agency for Micro, Small and Medium Enterprise Development (2017).

Commissioned by the Commonwealth Secretariat and the United Nations Conference on Trade and Development to prepare a policy guide on supporting youth entrepreneurship in the green and blue economies (2017)

Advice to the Government of Egypt on the governance, programmes and services and business models for the establishment of a national SME Agency (International Labour Organisation, 2017)

Preparation of a policy paper on private sector development concepts, evidence base and international debates on why private sector development matters (German Technical Cooperation 2016)

Lead consultant in the preparation of a national SME policy for the Ministry of Economy, Government of Macedonia, including oversight of the design and implementation of a national SME survey (2016)

Preparation of the United Nation's Secretary General's Report on Entrepreneurship for Development (United National Conference for Trade and Development 2016)

Preparation of a policy paper on measuring the impact of entrepreneurship and entrepreneurship policy on the Sustainable Development Goals (United National Conference for Trade and Development 2016)

Commissioned by the Flanders Government (Brussels) to review its SME development portfolio in South Africa and make recommendations on how this can be strengthened and expanded to improve impact (2014)

Commissioned by UK Department for International Development (DFID) to participate in the Tanzania Big Results Now planning process on business environment reform and to make recommendations on how DFID could best support the outcomes of this process (2014)

Commissioned by the UK Department for International Development (DFID) to undertake a review of the Private Sector Competitiveness Project in Tanzania, a project that was funded by DFID and the World Bank, among others, to improve competitiveness in selected industry clusters and promote entrepreneurship (2013).

Technical advice on the preparation of a national entrepreneurship and small business development policy and strategy for the Government of Botswana, provided to the Local Enterprise Authority and the Ministry of Trade and Industry (2013).

Commissioned by German International Development (GIZ) in Nigeria to identify the most appropriate options for the establishment of two state investment and business promotion agencies for partners in Niger, Ogun and Plateau states and provide advice on appropriate partners and implementation strategies. This included facilitation and training at a peer-learning event for all programme partners (2012, 2013).

Preparation of a draft policy for micro, small and medium enterprise development in Iraq and conducted a two-day consultation with business organisations, government and other social partners in Erbil, Iraq (2012)

Commissioned by the International Labour Organisation in Beirut (Regional Office for the Arab States) to conduct an assessment of the conditions for youth entrepreneurship in Jordan and, using the results of this assessment, run a two-day training programme for social partners on youth entrepreneurship promotion (2012)

Conducted a global desktop review of SME observatories for the International Labour Organization in South Africa in order to provide guidance on the possible establishment of an observatory in South Africa's Free State Province (2012)

Commissioned by the United Nations Conference on Trade and Development (UNCTAD) to be a co-author of the annual global Information Economy Report 2011 dealing with private sector development and information and communications technologies: UNCTAD (2011) *Information Economy Report 2011: ICTs as an Enabler for Private Sector Development*, UNCTAD, Geneva

Commissioned by the Commonwealth Telecommunications Organisation to preparation training curriculum and conduct a five-day training course on regulatory impact assessment for the staff of six national telecommunications regulators in East Africa (Nairobi, 2011)

Commissioned by the Friedrich Ebert Foundation (FES) in Namibia to prepare a position paper for the launch of the Namibia Informal Sector Organization (2011)

Commissioned by the International Labour Organization in Pretoria to undertake an external, end-of-project evaluation of the Social Entrepreneurship Targeting Youth in South Africa (SETYSA) project (2011)

Commissioned by the International Labour Organisation in Beirut to prepare a strategic and business plan for the development of a new SME Agency within the Ministry of National Economy in the Palestine Authority, Ramallah (2011)

Commissioned by the UK Department for International Development in Pretoria as the lead consultant to conduct an evaluation of the Priority Sector Programme in Lesotho (March 2009); this led to an furthering commissioning in November-December to conduct the Project Closure Review, identifying lessons learnt and addressing issues regarding programme sustainability and impact.

Commissioned by the Mineworkers Development Agency to prepare a strategic plan for the Moliko Micro-Credit Trust in Lesotho (2008)

Commissioned by the Gauteng Provincial Government's Department of Economic Development to prepare the Gauteng SMME (small, medium and micro enterprise) policy framework and strategy (2008)

Commissioned to undertake an evaluation of the Sida and ILO supported Business Development Services Zambia project; a five-year project designed to develop BDS markets through better media and information services (2008)

Commissioned by *Gesellschaft für Technische Zusammenarbeit* (GTZ) to undertake a strategic review of the GTZ-Danida-funded, Support Programme for Enterprise Empowerment and Development (SPEED) Ghana (2008)

Commissioned by the Local Enterprise Agency (LEA) in Botswana to design and deliver a training programme for research officers engaged in preparing research reports for use in the design of business development interventions (2008)

Commissioned by Danida to prepare a scoping document for a new phase of the Danida-funded Business Sector Promotion programme in Ghana (2008)

Commissioned by the International Development and Research Council to prepare a global review of development and donor agency support for private sector development and to propose a research agenda for the Globalization, Growth, and Poverty Programme Initiative (2007) Paper available from:

http://www.idrc.ca/en/ev-129512-201-1-DO_TOPIC.html

Commissioned by Danida to conduct a joint review of the multi-donor funded national Private Sector Development Strategy for Ghana, including a review of Danida's Business Sector Promotion programme (2007)

Commissioned by the United Nations Development Programme (UNDP) in New York to assess the role of international development agencies in private sector development, as a contribution to the UNDP's private sector development strategy (2007)

Part of a four-member team providing a secretariat to the international Donor Committee on Enterprise Development; Simon White provides coordination of the secretariat in Africa (2007-2010)

Commissioned by the International Labour Organisation to design a programme in Lesotho entitled, 'Productivity and Competitiveness Upgrading of the Lesotho Textile and Apparel Industry Through the Promotion of Decent and Productive Workplace Practices' (2006)

Technical assistance to the National African Federated Chamber of Commerce and Industry (NAFCOC) in Johannesburg in the preparation of an SMME Development Strategy (2006)

Technical assistance to the Transport Education and Training Authority in the preparation of a skills development plan for SMMEs in the transport sector (as a part of a contract undertaken by Blueprint Holdings) (2005-6)

Commissioned in South Africa by the National Youth Commission, SA Youth Council and Umsobomvu Youth Fund to prepare a national Youth Enterprise Strategy as an annex to the national Integrated Small Business Strategy (2005)

International Consultant to a review on small enterprise employment in Egypt for the International Labour Organization (2004)

Jointly commissioned by three national youth agencies in South Africa (National Youth Commission, South African Youth Council and the Umsobomvu Youth Fund) to prepare a submission to the Department of Trade and Industry on the promotion of youth enterprise in South Africa (2004)

Technical assistance to the Department of Trade and Industry in the preparation of the revised Integrated Small Business Development Strategy 2004-2014 in South Africa (2003)

Presenter at the annual SME Policies and Programmes training course held by the International Training Centre in Turin, Italy (2002, 2003, 2004)

Lead International Consultant to the international Committee of Donor Agencies on Small Enterprise Development, Working Group on Enabling Environment to prepare a five-country review of donor-led policy reform efforts (2002)

Technical assistance to the International Labour Organization in China for the preparation of a series of profiles on small enterprise development in selected locations, incorporating small enterprise employment analysis, policy and legal frameworks, market development, and the provision of financial and business development services (2002/03)

Technical assistance to the UNDP-ILO project in Nepal to review the policy environment for micro and small enterprises (2002/03)

Preparation of the final report on policy and programme support for micro and small enterprise development for the International Labour Organization and United Nations Development Programme in Thailand; in association with the Royal Thai Government (1999)

Preparation of an Operations Manual for Local Business Service Centres in South Africa for the Ntsika Enterprise Promotion Agency (1999)

Preparation of a report for the International Labour Organization on international best practices in youth enterprise development (1997)

Preparation of a guide for the assessment of policy, legal and regulatory environments affecting small and medium-sized enterprises for the International Labour Organization in Geneva (1999)

Preparation of a three-year strategic plan for the Targeted Assistance Division of the Ntsika Enterprise Promotion Agency, South Africa's national small, micro and medium-sized enterprise promotion agency (1998)

Preparation of a project document for the United Nations Development Programme and International Labour Organization on the improvement of work conditions, creation of social protection and enterprise development within the urban informal sector in the Philippines, Metro Manila, Davao and Zamboanga City (1998)

Preparation of a strategy document for the Local Business Service Centre (LBSC) programme of Ntsika Enterprise Promotion Agency, a national network of community-based enterprise promotion agencies support by Ntsika throughout South Africa (1998)

Preparation of a guide for local authorities on small business development entitled Strategies for Small Business Development, for the Friedrich Ebert Stiftung and the Namibia National Chamber of Commerce and Industry (1997)

Preparation of a report on best practice in small enterprise promotion and development for the International Committee of Donor Agencies for Small Enterprise Development, managed by the International Labour Organization in Geneva (1996)

Design of a regional project to promote the development of small and medium sized enterprises in Central Asia, which was a part of the former Soviet Union, with an emphasis on Kazakhstan, Kyrgyzstan and Uzbekistan (1995)

Preparation of a case study and strategy document on the Okutumbatumba Hawkers' Association, an association of some 500 hawkers in Katutura-Windhoek, Namibia: funded by NORAD (1994)

Design of a series of strategies for Enterprise Driven Development in South Africa for the National Economic Initiative--providing recommendations to the NEI as to how they can promote black economic empowerment through enterprise promotion (1994)

Preparation of a report to the Commonwealth Youth Programme Africa Centre on the future operations of their Youth Enterprise Development Fund (1994)

Development of a training and resource package for workers assisting the development of community enterprises in Namibia: funded by Oxfam UK and Ireland (1993)

Design of a series of projects in Indonesia, which improve the enterprises of the informal sector and promote entrepreneurship and self-employment amongst recent school leavers. Contracted by the International Labour Organization and the United Nations Development Programme (1989)

ASSIGNMENTS UNDERTAKEN IN BETTER BUSINESS ENVIRONMENTS

Commissioned by German Technical Cooperation (GIZ) to prepare a research report on Business Environment Reforms in Fragile and Conflict-Affected Situations on behalf of the Business Environment Working Group of the Donor Committee for Enterprise Development (2020).

Commissioned by PLATFORMA, the pan-European coalition of local and regional governments hosted by the Council of European Municipalities and Regions, to review the experiences of local governments in local business environment reform. The research sought to better understand the experiences of local government in reforming their business environment and the challenges they face (2018).

Commissioned by the Donor Committee for Enterprise Development to conduct a study into donor and development agency support for business environment reforms that target micro and small enterprises (2018)

Commissioned to prepare a Monitoring, Evaluation and Results Measurement Framework for second phase of the Harakat—the Afghanistan Investment Climate Programme (December 2016-May 2017).

Commissioned by the Business Environment Reform Facility (BERF) to prepare a briefing note on assessing equity when preparing a value for money assessment (VFM) of a business environment reform programme, which I presented during a webinar on VFM, which I also moderated (ITAD, 29 September 2016; BERF is a DFID-funded business environment support facility).

Commissioned by the Business Environment Reform Facility (BERF) to prepare a scoping paper on the evidence supporting the role of business environment reform and formalisation among smallholder farmers and agribusinesses (KPMG London, 2016; BERF is a DFID-funded business environment support facility).

Specialist Consultant commissioned to undertake a Mid-Term Review of the DFID-funded Legal Assistance for Economic Reform (LASER) programme, a three-year, GBP4.3 million programme designed to support

governments and their partners in eight countries, including fragile and conflict-affected states, to improve investment climates by helping identify and solve commercial law and justice problems, as well as documenting and sharing lessons learned about how to do this (2016).

Lead Consultant commissioned by the Donor Committee for Enterprise Development (DECD) to prepare scoping paper and technical report on the issues of interest and concern to donor and development agencies when supporting business environment reform (BER) at regional and local levels (2016).

Lead consultant in the Annual Review of the Rwanda Investment Climate Reform Programme (Phase 3) — a DFID-funded, IFC-managed reform programme 2014-2017; This work was commissioned by DFID and contracted via Coffey International Development (2015).

Commissioned by the International Labour Organisation in Geneva to review literature and programme best practices on the formalisation of the informal economy and to prepare a Briefing Note on how to support reforms that formalise the informal economy (2015).

Lead consultant and co-author on a Rapid Evidence Assessment to examine the published evidence on two research questions: (1) How does business environment reform affect poverty? (2) How does business environment reform increase private investment? This work was commissioned by DFID and contracted via Coffey International Development (2015).

Commissioned by the UN Industrial Development Organization (UNIDO) in Pakistan to design pilot business environment reform projects for the Trade-Related Technical Assistance programme (2015)

Commissioned by UNIDO, UNCTAD and GIZ to undertake a review of the issues affecting business environment reform at the sector level, i.e., pharmaceutical sector, mining (small-scaling supply) sector, renewable energy sector, and horticulture sector. This review, which was undertaken under the auspice of the Donor Committee for Enterprise Development identified key experiences and lessons learnt in order to highlight best practices (2015).

Lead consultant and project coordinator for the NEPAD Agency project, Strengthening the Policy and Business Environment for Increased Access and Use of Fertilizer in Africa; Policy Framework and Toolkit. The Framework is a high-level policy that provides a structure for addressing the common barriers and constraints in Africa's business environment for fertilisers, while the Toolkit provides practical resource for policy-makers, business organisations and agribusiness practitioners across Africa (2014-15)

Lead consultant and programme coordinator for the COMESA Programme on Fertiliser Policy and Regulatory Harmonisation, which seeks to harmonise fertiliser policies, laws and regulations across the COMESA region to facilitate fertiliser trade and investment (2014)

Commissioned by Spark, a Dutch NGO, to prepare and pilot a training programme for business advocacy in fragile and conflict affected states (Rwanda, Liberia, Kosovo 2014)

Commissioned by the Donor Committee for Enterprise Development to prepare an annex to the Donor Guidance on Business Environment Reform dealing with the ways donor and development agencies can measure the results of business environment reform. This involved the preparation of a series of case studies identifying best practices in impact and results measurement (2012-2013). Documents available from:

<http://www.businessenvironment.org/dyn/be/docs/detail2/264/4>

<http://www.businessenvironment.org/dyn/be/docs/detail2/265/4>

Commissioned by the International Labour Organization to undertake a capacity assessment of the Federation of Kenya Employers (2013).

Design of a System for Monitoring, Evaluation and Impact Measurement for the German-funded *Estratégia para a Melhoria do Ambiente de Negócios* (EMAN, Strategy for the Improvement of the Business Environment) in Mozambique (2013).

Commissioned by the Donor Committee for Enterprise Development to prepare an annex to the Donor Guidance on Business Environment Reform dealing with how donor and development agencies can support the development of quality infrastructure (2013).

Commissioned by the Botswana Confederation of Commerce, Industry and Manpower (BOCCIM) to formulate a three-year advocacy business agenda and strategy to guide BOCCIM in its lobbying and advocacy efforts to influence policies, legislation and regulations towards sustainable enterprises (2013).

Commissioned by Danida to prepare the programme document for the business environment reform component of the Business Sector Programme Support 2013 to 2018. This contained two sub-components: one dealing with local business environment reform in the Kigoma and Dodoma regions, the other dealing with a facility for supporting business advocacy and public-private dialogue in Tanzania, known as BEST Dialogue (2012, 2013).

Drafting of donor guidance on donor support for business environment reform and industrial policy (Donor Committee of Enterprise Development 2013)

Drafting of donor guidance on measuring the results of donor-supported business environment reform (Donor Committee of Enterprise Development 2013)

Commissioned by the International Labour Organization to prepare a background document to support the ILO's support for business membership organisations in business environment reform, through the Enabling Environments for Sustainable Enterprise programme (2013)

Commissioned by Danida to undertake an assessment of the business environment in Zimbabwe with a view to determining the readiness and potential for promoting private foreign investment in Zimbabwe and the introduction of the Danida Business Partnership Programme (2012).

Private sector and business environment specialist commissioned for a scoping assignment for the fourth phase of Danida's Private Sector Support Programme in Tanzania, with particular attention given to the component and subcomponents concerned with business environment reform (2011)

Commissioned by German International Development (GIZ) to prepare a strategy for private sector involvement in regional integration for the Southern African Development Community (2011)

Led three practice reviews of donor-supported business environment reform programmes on behalf of the Donor Committee for Enterprise Development (Kenya 2010, Bangladesh and Rwanda 2011) and produced a synthesis report entitled, *51 Lessons for Donor and Development Agencies Supporting Business Environment Reform* (2011)

Advised on and contributed to the preparation of a resource kit for the assessment of the Enabling Environment for Sustainable Enterprises for use by Employers' Organizations on behalf of the Employers' Bureau of the International Labour Organization in Geneva (2010)

Commissioned by the Danish Ministry of Foreign Affairs (Danida) in Kenya to design a business environment reform programme for Kenya, which included the design of a business advocacy fund and Kenya's involvement in regional integration reform measures (2010).

Commissioned by the Swedish International Development Agency (SIDA) in Tanzania to review the recent assessments on business environment reform in Tanzania and produce a synthesis document that highlights the major priorities for reform, according to possible short-term and long-term outcomes (2010).

Commissioned by the South African Department of Trade and Industry to prepare the Co-operatives Administrative Regulations for the Co-operatives Amendment Bill (2010)

Commissioned by the International Labour Organization in Geneva to evaluate the NORAD-funded Law-Growth Nexus project, which examined the impact of labour and labour-related laws on micro and small enterprises in 12 countries in Africa (2010)

Commissioned by the International Labour Organisation in Beirut to assist in the formulation of a micro, small and medium-sized enterprise strategy for Iraq — this included the preparation of resource material and the facilitation of training workshops (2010)

Commissioned by the International Labour Organisation in Beirut to oversee and guide an assessment of the business environment, policy legal and regulatory framework for micro, small and medium-sized enterprises in the Palestinian Territories. While this was in response to a request from the Prime Minister's Office, the Ministry of National Economy, in collaboration with the ILO, coordinated the process (2009-2010).

Commissioned by the International Labour Organisation in New Delhi to provide technical supervision to a research programme in Bangladesh, Nepal and Sri Lanka, and two states in India (Orissa and Tamil Nadu), on policy and legal reforms that will promote the growth of micro and small enterprises, with special emphasis given on the role of labour law in promoting or inhibiting growth (2009-2010).

Commissioned by the UK Department for International Development (DFID) in South Africa to lead a mid-term review of the ComMark Trust, an organisation applying making markets work for the poor (M4P) methodologies across the Southern African region (2009).

Commissioned by the GTZ (*Gesellschaft für Technische Zusammenarbeit*) to design and facilitate a seminar on business environment reform in Africa, conducted in Windhoek, Namibia (2009)

Commissioned by the International Labour Organization to run a training programme in Kenya on how to assess and design reforms in the business environment that improve opportunities for women in business (2009)

Commission by GTZ (*Gesellschaft für Technische Zusammenarbeit*) to design and run a training course for new staff on business environment reform, as a part of their training programme on Economic Policy for Non-Economists, in Eschborn, Germany (2009)

Commissioned by the International Labour Organisation in Geneva to review the work of the Job Creation and Enterprise Development Department and to prepare a five-year strategy for the promotion of sustainable enterprises. This included the management of a eight-month review and strategy development process for the department, preparation of a technical report on the role of the ILO in supporting business environment reform for the promotion of sustainable enterprises, and the formulation of the department's strategy on the promotion of sustainable enterprises (2009)

Commissioned by the Trust Africa (Independent Research and Development Council) in Senegal to evaluate the Investment Climate and Business Environment Research Fund — a fund that supports research into business environments and investment climates across Africa (2009)

Commissioned by the International Training Centre (Italy) and the International Labour Organisation (Geneva) to develop the core curriculum for the training programme entitled, Conducive Business Environments for the Development of Sustainable Enterprises (2009)

Commissioned by the World Bank Group to undertake an international mapping and analysis of donor and development agency support of alternative dispute resolution reforms in developing countries (2008)

Commissioned by the Department of Local and Provincial Government (Local Economic Development Project) to prepare resource material on how district and local municipalities in South Africa can improve the local business environment (2008)

Commissioned by the GTZ (Gesellschaft für Technische Zusammenarbeit) in South Africa to design and conduct a training programme on local business environment reform (2008)

Commissioned by the international Donor Committee for Enterprise Development's Business Environment Working Group to prepare donor guidance on business environment reform and to prepare training curriculum to accompany the distribution of the donor guidance (2008)

Commissioned by the International Labour Organization (ILO) in Geneva to develop a new tool for assessing the business environment for women's entrepreneurship development (2008)

Commissioned by FIAS (World Bank and International Finance Corporation) to undertake a desktop review of administrative barriers for private investment in South Africa. This included a commentary on the political economy of reform in South Africa and the facilitation of a workshop involving public and private representatives (2006)

Commissioned by the international Donor Committee for Enterprise Development's Business Environment Working Group to prepare guidance for donor agencies within to support reform of the business environment in developing countries; this included an Asian Regional Consultative Conference (Bangkok, 2006) and an African Regional Consultative Conference (Accra, 2007)

Programme Director for the International Conference on the Business Environment; From Assessing Problems to Measuring Results, 29 November to 1 December 2005, Cairo, for the Donor Committee for Enterprise Development

Commissioned by the UK Department for International Development in Uganda to undertake an Output-to-Purpose Review of the Regulatory Best Practice Programme (2005)

Commissioned by the Donor Assistance Committee of the OECD in Paris to prepare guidelines for donor agencies on how official development assistance can be used to mobilise private investment for pro-poor development (2005)

Commissioned by the German development agency, GTZ, to advise in the design of a SME development program in the Philippines that focuses on supporting reforms in the investment climate (2004). This was followed in 2005 with technical assistance to design and facilitate a south-east Asian seminar for policy makers and development practitioners on 'Shaping an enabling business and investment climate; making reforms work' (July 2005); In 2006, this work was continued when Dr White was asked to design the second phase of the German technical co-operation programme for private sector development in the Philippines.

Commissioned by the OECD in Paris to prepare a paper on the use of official development assistance to promote a better investment climate in Africa, for the OECD-NEPAD Investment Roundtable (2005)

Commissioned by the Investment, Competition and Enabling Environment Team of the UK Department for International Development (DFID) in London to review DFID's global programme for reforming the enabling environment for economic development and pro-poor growth (2004)

Lead consultant (in a team of six consultants) in an assessment of the business environment in Bangladesh for the UK Department for International Development (DFID), including recommendations for an 8-10-year project to improve the investment climate for private sector development (2004)

Commissioned by the Committee of Donor Agencies for Small Enterprise Development, Working Group on Enabling Environment to prepare a report on the Donor Practices in Designing Initiatives for Improving the Business Environment for Small Enterprises (2004)

Preparation of a case study report on the role of donor agencies in reforming the business environment for small enterprises for the UK Department of International Development for inclusion in the World Bank's 2005 World Development Report

Preparation of a training curriculum on reforming the business environment for small enterprise development for the International Training Centre in Turin, Italy (2003)

Technical assistance to Deloitte and Touch (London) and Enterplan (London), on behalf of DFID, on the preparation of a finance window for the Business Linkage Challenge Fund and the Financial Deepening Challenge Fund, to enhance the use of these funds for projects that contribute to reform of the business environment for private sector development and poverty reduction (2002)

Technical assistance to ILO-SEED in a seven-country research study to investigate the impact of the policy and legal environment on employment within micro and small enterprises: Chile, Guinea, Pakistan, Peru, South Africa, Tanzania and Viet Nam (2001-2002)

Review of the policy, legal and regulatory environment for micro and small enterprises in Bangkok, Thailand, for the International Labour Organization (1999)

Investigation into the legal and regulatory environment for small and medium sized businesses in Uzbekistan on behalf of the International Labour Organization and United Nations Industrial Development Organization (1995)

ASSIGNMENTS UNDERTAKEN IN REGIONAL AND LOCAL ECONOMIC DEVELOPMENT AND JOB CREATION

Preparation of training curriculum, presentation and facilitation of a series of forums for elected local councillors on Local Economic Development and the role of Local Government for the Western Australian Local Government Association (2018)

Appointed as the Economic Advisor to the Department of Primary Industries and Regional Development in the Government of Western Australia to support regional centres in formulating economic growth strategies (2017)

Commissioned by the Department of Regional Development in the Government of Western Australia, to review the state's Regional Centre Development Plan program and the associated toolkit and resources for regional centres (2016)

Commissioned by the Gladstone Regional Council in Central Queensland to conduct a weeklong series of workshops across the region on social inclusion in economic development, along with recommendations to Council on its regional inclusion strategy (2016)

Commissioned by IBN (which is owned by the Banyjima, Milyuranpa Banyjima, Minadhu and Nyiyaparli Aboriginal Corporations) in the Pilbara Region of Western Australia to prepare a framework for supporting integrated, asset-based economic and social development in indigenous communities of the region (2015)

Technical Resource Person, Australia Africa Partnerships Facility, Mining Governance Study Tour to Western Australia – Linkages and Diversification Sub-Group (2014)

Commissioned by Danida to prepare the programme document for the business environment reform component of the Business Sector Programme Support 2013 to 2018 focusing on local business environment reform in the Kigoma and Dodoma regions (2012, 2013)

Technical assistance provided to the European Commission funded programme on the preparation of a rural development strategy in Namibia; Dr White was commissioned by Cardno to oversee the preparation of the economic development chapters of the strategy (2012)

Commissioned by the International Labour Organisation in Geneva to manage a review of the Job Creation and Enterprise Development Department – this included overall management of the review process and technical advice (2009)

Project leader in the development of the Gaborone District Development Index for the Gaborone City Council – funded by the United Nations Development Programme in Botswana (2008)

Project Leader for the development of a private investment facilitation strategy in agriculture (crops) for the Central Development Corridor as part of the Development Bank of Southern Africa's Spatial Development Initiative (2007)

Commissioned by the Umsobomvu Youth Fund in South Africa to review the implementation of the National Youth Service Programme, identify best practices in this field, and make recommendations to the Deputy President's Office on improving skills development through national youth service programmes (2007)

Commissioned by the International Labour Organization (ILO) in Geneva to prepare a training programme on the role of business associations in local economic development (2007)

Project Leader for the Blueprint Consulting Team commissioned by the Platinum Beneficiation Committee (managed by MINTEK) in South Africa to assess the Platinum Group Metals (PGM) Input value chain and develop a strategy for increasing investment, productivity and employment in the PGM Inputs sector (2007)

Project Leader of Blueprint consulting team engaged to prepare a feasibility study and business plan for a diamond training academy in Kimberley, Northern Cape Province, South Africa on behalf of De Beers and the Northern Cape Government (2006-2007)

Designed, conducted and reported on a survey of 4,000 manufacturing firms in South Africa to identify skill demands and labour market dynamics among five key sub-sectors (Automotive, Motor, Metals, Plastics, and New Tyres) for Blueprint Holdings on behalf of the MERSETA (Manufacturing, Engineering, and Related Services Education and Training Authority) (2006)

Technical assistance in the preparation of a skills development plan for the South African Transport Education and Training Authority (TETA) - study on training needs in small enterprises in the transport sector (as a part of the Blueprint consulting group) (2005)

Commissioned by the International Labour Organization in Geneva to prepare a strategy paper on Local and Sectoral Approaches for the promotion of decent work at the local level (2005)

Technical assistance and training to the Urban Trust of Namibia (UTN) on local economic development (LED); including a (HIVOS-funded) evaluation of the LED program, design of a new LED program, and support to local government authorities associated with the UTN (2004)

Technical assistance to the South African Department for Trade and Industry to prepare the national Co-operatives Development Strategy, including the facilitation of nine provincial consultation workshops (2004)

Commissioned by the Australian National Native Title Tribunal to assess the ways that Native Title processes could be enhanced to promote new regional economic and employment opportunities for Indigenous People in the Pilbara Region of Western Australia (2004)

Preparation of a Local Economic and Social Development Resource Kit for local development practitioners and planners in the Philippines for the International Labour Organization (2003)

Technical assistance to the International Focus Programme of the International Labour Organization in Geneva known as 'Boosting employment through small enterprise development' (ILO-SEED) to assist in policy reform measures in Viet Nam, Botswana, West Africa, and Pakistan (2000-2002)

Review of economic and business development practices amongst Aboriginal communities in the southwest of Western Australia, for the Aboriginal Affairs Planning Authority (1992)

Preparation of a discussion paper on strategies for the promotion of local economic development for the Employment Creation and Enterprise Development Department of the ILO, Geneva (2001)

Preparation of a local economic development strategy for the City of Windhoek in Namibia (2001)

Preparation of the Small Towns LEED (Local Economic and Employment Development) Project in South Africa for the International Labour Organization (2001)

Consultant to Doing More With Agriculture--an initiative of the Western Australian Minister for Primary Industries which addresses the development of small rural towns and their agricultural-based local economies (1997 and 1998)

Design of the Competitive EDGE (Enterprise Development for Growth and Equity) campaign of the National Small Business Council, including the 40 Town Programme focussing on forty small towns in South Africa (1997)

Design of a regional economic strategy for the Capes Region in the south west of Western Australia for the Shires of Augusta-Margaret River and Busselton-this included the development of a regional business database containing essential information on all agricultural and non-agricultural business in the region (1995 to 1996)

Design of a regional economic strategy for the Eastern Metropolitan Local Authorities Group (EMLAG), being the local governments of Mundaring, Swan, Kalamunda, Bassendean, Belmont, and Bayswater, Western Australia (1995)

Design of a regional economic and employment strategy for the Dorrigo Plateau (NSW) known as 'Dorrigo: Toward and Beyond 2000' (1994 to 1995)

Consultant to the Namibia National Chamber of Commerce and Industry on the design and implementation of a national campaign entitled Creating a Participatory Economic Culture. Funded by the Ford Foundation, this work was a key element in the Affirmative Action policy of the Namibia National Chamber of Commerce and Industry (1994)

National research into the education and employment needs of young people in rural Australia, with the IDEAS Group and Edith Cowan University, commissioned by the National Youth Affairs Research Scheme (1999)

Preparation of the National Strategy to Promote Economic Participation by Young People in South Africa, for the National Youth Commission and the Ntsika Enterprise Promotion Agency (1999)

Preparation of a Strategic and Work Plan for the Affirmative Action Advisory Services Desk of the Namibia National Chamber of Commerce and Industry; funded by the Ford Foundation (1996)

Preparation of an Affirmative Action Policy for the Namibia National Chamber of Commerce and Industry – subsequently adopted by the National Council (1993)

Design of an Aboriginal Employment Strategy for P&O Catering and Services with Nanga Services in Western Australia

OTHER RELEVANT INFORMATION

PUBLICATIONS

Simon is an experienced writer and is comfortable with a variety of writing formats:

International Labour Organization (2020) [Enabling Environment for Sustainable Enterprises and the Post-COVID-19 Rapid Response](#), Enterprise Department, Geneva (written by Simon White)

White, S. (2020) “Local content policies for regional economic development”, chapter in Pereira, E.G., R. Spencer and J. Moses (Eds) *Sovereign Wealth Funds, Local Content Policies and CSR - Developments in the Extractives Sector*, Springer Nature Switzerland AG

White, S. (2020) Use of New Technologies in Regulatory Delivery; Policy Brief; Donor Committee for Enterprise Development, Cambridge: https://www.enterprise-development.org/wp-content/uploads/DCED-BEWG-Use-of-New-Technologies-in-Regulatory-Delivery-Policy-Brief_April-2020.pdf

Lead Author (2019) *Pharmaceutical industry in Sub-Saharan Africa; a guide for promoting pharmaceutical production in Africa*, United Nations Industrial Development Organization, Vienna: https://www.unido.org/sites/default/files/files/2019-09/SUB-SAHARAN%20PHAR_GUIDE_ebook.pdf

White, S. (2018) ‘Creating an Enabling Local Business Environment’, Conference Paper, Australian Regional Development Conference, 17-18 September 2018, Tweed Heads, New South Wales, Australia

White, S. (2017) ‘A systemic framework for entrepreneurship and sustainability’, in Hartz-Karp, J. and Marinova, D. *Methods for Sustainability Research*, Edward Elgar Publishing, Cheltenham UK, Northampton, MA, USA

White, S. and D. Aylward (2017) *Scoping study on formalisation of the agricultural and agribusiness sectors*, Business Environment Reform Facility and UK Department for International Development, London.

White, S., W. Steel and A. Larquemin, (2017) [Financial Services and Small and Medium-Sized Enterprise Growth and Development](#). London: Department for International Development.

White, S. (2016) “Innovation and the drive for more dynamic and competitive local economies”, *Economic Development Quarterly* Vol. 9, No. 4, pp. 18-20.

White, S. (2016) “Supporting innovation in an age of disruption”, *Asia and Pacific Policy Society — Policy Forum*, 12 October 2016: <http://www.policyforum.net/supporting-innovation-age-disruption/>

White, S. (2016) “Regulating for local content: Limitations of legal and regulatory instruments in promoting small scale suppliers in extractive industries in developing economies” in *The Extractive Industries and Society*, forthcoming: <http://www.sciencedirect.com/science/article/pii/S2214790X16300983?np=y>

White, S. (2016) *Beyond national business environment reform; a review of donor agency support for regional and local business environment reform*, Donor Committee for Enterprise Development, Cambridge: <https://www.enterprise-development.org/wp-content/uploads/BEWG-DCED-Technical-Report-Beyond-National-BER-2016.pdf>

Principal Author (2016) *Supporting Business Environment Reforms: Practical Guidance for Development Agencies - Annex: Supporting Business Environment Reforms within Industry Sectors*, Donor Committee for Enterprise Development, Cambridge: <http://www.enterprise-development.org/wp-content/uploads/BEWG-DCED-Annex-Sector-BER.pdf>

- White, S. (2016) "The Local Dimension to Innovation", *Asia and Pacific Policy Society — Policy Forum*, 2 June 2016: <http://www.policyforum.net/the-local-dimension-to-innovation/>
- White, S. (2016) "Resisting the formulaic: measuring the impact of aid on entrepreneurship and development", Paper delivered to the 2016 Australasian Aid Conference, Australia National University, Canberra, 10-11 February 2016: <http://devpolicy.org/2016-Australasian-aid-conference/Papers/White-Resisting-the-Formulaic.pdf>
- White, S. & P. Fortune (2015) *Business Environment Reform and Poverty, Rapid Evidence Assessment*, DFID, https://www.gov.uk/government/uploads/system/uploads/attachment_data/file/471215/business-environment-reform.pdf
- White, S. & P. Fortune (2015) *Business Environment Reform and Investment Promotion and Facilitation, Rapid Evidence Assessment*, DFID, https://www.gov.uk/government/uploads/system/uploads/attachment_data/file/471224/Business-environment-reform-investment.pdf
- White, S. (2015) Supporting Sector-Focused Business Environment Reform in Developing Countries, Donor Committee for Enterprise Development, Cambridge: <http://www.enterprise-development.org/wp-content/uploads/DCEDBEWGSectorBERReport2015.pdf>
- White, S. (2014) *Labour Laws, the Business Environment and the Growth of Micro and Small Enterprises in South Asia*, International Labour Organization ISBN: 978M92M2M129437M5 (print), 978M92M2M129438M2 (web PDF) http://www.ilo.org/wcmsp5/groups/public/---asia/---ro-bangkok/---sro-new-delhi/documents/publication/wcms_344606.pdf
- Principal Author (2013): Supporting Business Environment Reforms: Practical Guidance for Development Agencies - Annex: Measuring Donor-Supported Business Environment Reform Results, Donor Committee for Enterprise Development, Cambridge: <http://www.businessenvironment.org/dyn/be/docs/detail2/265/4>
- White, S. (2013) Case Studies in the Measurement of Donor-Supported Business Environment Reform Results, Donor Committee for Enterprise Development, Cambridge: <http://www.businessenvironment.org/dyn/be/docs/detail2/264/4>
- Principal Author (2011): *Supporting Business Environment Reforms: Practical Guidance for Development Agencies; Annex on How Business Environment Reform Can Promote Formalisation*, Donor Committee for Enterprise Development, Cambridge: <http://www.enterprise-development.org/page/download?id=1754>
- White, S. (2011) *51 Lessons for Donor and Development Agencies Supporting Business Environment Reform*, Donor Committee for Enterprise Development, Cambridge: <http://www.businessenvironment.org/dyn/be/docs/detail2/223/6>
- White, S. (2011) *Measuring the Results of Business Environment Reform Support Programmes in Developing and Transition Economies; Toward a Framework for Assessing Programme Outcomes and Impacts*, Donor Committee for Enterprise Development, Cambridge
- White, S., Azher, S., Quader, M., & Rahman, M. A. (2011) *Review of Donor-Supported Business Environment Reforms Programmes and Practices in Bangladesh*, Donor Committee for Enterprise Development, Cambridge: <http://www.businessenvironment.org/dyn/be/docs/detail2/221/6>
- White, S., Küsel, C., Hegazy, F., Killmeyer-Oleche, A., Wanyiri, A. & Heinrich, M. (2011) *Review of Donor-Supported Business Environment Reforms Programmes and Practices in Rwanda*, Donor Committee for Enterprise Development, Cambridge: <http://www.businessenvironment.org/dyn/be/docs/detail2/222/6>
- White, S. (2012) Micro, Small and Medium-sized Enterprises in Iraq; A Survey Analysis, ILO Regional Office for Arab States: <http://www.psdci-iraq.org/sites/default/files/ILO%20Iraq%20MSME%20Analysis%20Final.pdf>
- White, S. (2010) *Conditions affecting MSME growth and employment creation in Iraq; a synthesis assessment*; Iraq Task Force Working Group on Private Sector and SME Development, MSME Sector Development Component of PSDP-I
- White, S., Winton, E. & Engels, S. (2010) *Review of Donor-Supported Business Environment Reforms Programmes and Practices in Kenya*, Donor Committee for Enterprise Development, Cambridge: <http://www.businessenvironment.org/dyn/be/docs/detail2/224/6>
- White, S. (2009) "Youth owned and managed enterprises: a career of choice or last resort?" in *Youth Enterprise Journal* Vol. 1, No. 1, January pp. 6-20.

- White, S. (2008) *Assessing the Business Environment for Women's Entrepreneurship Development; Consultant's Guide*, Women's Entrepreneurship Development and Gender Equality (WEDGE) Programme, United Nations Economic Commission for Europe and the International Labour Office, Geneva
- White, S. (2007) *A Conceptual Framework to Guide Research on Private Sector Development in Developing Countries*, International Development Research Centre: <https://www.idrc.ca/en/article/working-paper-6-conceptual-framework-guide-research-private-sector-development-developing>
- White, S. (2008) *Mapping of Commercial Alternative Dispute Resolution Programmes in Developing Economies: Donor and Development Agencies and Service Providers*, International Finance Corporation, Washington DC
- White, S. (2006) *Role of the Private Sector in Poverty Reduction Strategies; Synthesis of a Six-Country Study*, International Labour Office, Geneva
- White, S. (2005) *Investment for African Development: Making it Happen*, NEPAD/OECD Investment Initiative, Round Table Meeting, Imperial Resort Beach Hotel Kama Hal, Entebbe, Uganda, 25-27 May 2005
- White, S. (2005) *State support for development initiatives in peripheral regions; enduring political centralism in an age of global localisation*, a PhD thesis submitted in 2005 to the University of Western Australia
- White, S. & P. Fortune (2004) *Review of DFID Activities in the Enabling Environment; Final Report*, Investment, Competition and Enabling Environment Team, Policy Division, Department of International Development, London, December: <http://www.businessenvironment.org/dyn/be/docs/89/dfid%20review%20of%20activities%20in%20the%20ee%202004.pdf>
- Reinecke, G. & S. White (2004) *Policies for small enterprises; creating the right environment for good jobs*, International Labour Organization, Geneva (ISBN92-2-113724-4): <http://www.amazon.com/Policies-Small-Enterprises-Creating-Environment/dp/9221137244>
- White, S. (2004) *Donor practices in designing initiatives for improving the business environment for small enterprises*, Donor Committee for Enterprise Development, Cambridge: <http://www.enterprise-development.org/wp-content/uploads/Donor-approaches-to-improving-the-BE-White-et-al-2004.pdf>
- White, S., Alamgir, D., Allcorn, C., Hossain, N., Hossain, N., Matsaert, F., & Kagohashi, H. (2004) *Unleashing the Bengal Tiger; Realising Private Sector Potential in Bangladesh*, DFID Bangladesh, Dhaka
- White, S. & J. Chacaltana (2002) *Enabling small enterprise development through a better business environment; Donor experiences in supporting reforms in the business environment*, Donor Committee for Enterprise Development: <http://www.gsdc.org/docs/open/ds43.pdf>
- Synopsis of the International Labour Conference Recommendation 189, Recommendation concerning general conditions to stimulate job creation in small and medium-sized enterprises, for the International Labour Organization (2001)
- Booklet for the International Labour Organization introducing the policy, legal and regulatory environment for small enterprise employment (White, S. 2001)
- White, S. & P. Kenyon (1989) *Initiatives for the development of enterprise action and strategies; Enterprise-based youth employment policies, strategies and programmes*, Skills Working Paper No. 1, InFocus Programme on Skills, Knowledge and Employability, ILO Geneva: <http://www.ilo.org/youthmakingithappen/PDF/skillswp1.pdf>
- White, S. (1997) *Strategies for Small Business Development; A Guide for Regional and Local Authorities*, FES/NNCCI, Windhoek, Namibia
- White, S. (1997) *Youth Enterprise Manual*, National Youth Council (Namibia), Windhoek, Namibia
- Tools for a Competitive EDGE* (Enterprise Development for Growth and Equity), National Small Business Council, Pretoria, South Africa (White, S. 1997)
- Kenyon, P. & S. White (1996) *Our Stake in the Future, a handbook on how to prepared national youth policies*. Published by the Commonwealth Youth Programme, London
- Kenyon, P. & S. White (1996) *Young People and Self-Employment*, a report on national research conducted by IDEAS on the experience of young women and men in self-employment, National Youth Affairs Research Scheme, Canberra
- White, S. (1995) *Creating an enabling environment for small and medium sized enterprise (SME) development; A guide for assessing the legal and regulatory environment*. International Labour Organization, Geneva
- White, S. (1994) *Training Package on Local Small Scale Enterprises in Namibia* (ISBN 99916-30-33-3)

- White, S. (1991) *Promoting Enterprise Development in Albany, Western Australia*, Commonwealth Secretariat, United Kingdom (ISBN 983-800-002-7)
- White, S. (1991) *Developing the Informal Sector*, Institute of Science and Technology Policy Discussion Paper, Murdoch University, 1991
- Wells, C., R. Jones, M. Osman, & S. White (1987) *Local Economic Development: A Guide*, Western Australian Department of Employment and Training, Perth

SELECTED PUBLIC TALKS, TEACHING AND CURRICULUM DEVELOPMENT

Simon White is an experienced public speaker, teacher and conference moderator, as the following sample of demonstrates:

- Speaker: “The Real Role of Local Government in Economic Development; Separating Theories from Practices”, National Economic Development Conference 2016: “Investing in Collaboration”, Economic Development Australia, 5-7 October 2016, Swan Valley, Western Australia
- Key note speaker to the Southern African Fertilizer Association Annual Congress in Johannesburg, South Africa, 19 April 2016
- Paper presented to the 2016 Australasian Aid Conference, Australia National University, Canberra, 10-11 February 2016: “Resisting the formulaic: measuring the impact of aid on entrepreneurship and development”
- Presentation to the East and Southern Africa Fertilizer Platform Conference and Expo on regulatory reform in the fertilizer sector: 24 September 2015, Lusaka, Zambia
- Workshop facilitator for the design of the second phase of the Women’s Entrepreneurship Development and Gender Equality (WEDGE) Programme in Africa (Mombasa 2011)
- Course convener and lecturer, Innovation and Public Policy, Master of Management in Innovation Studies, Wits Business School, Johannesburg (2011)
- Lectured for the Masters of Management in ICT Policy and Regulation at the Graduate School of Public Development Management, University of the Witwatersrand (2010, 2011)
- Preparation of training curriculum on ‘Business environment reform for the development of sustainable enterprises’ for the International Labour Organisation (Geneva, Switzerland) and the International Training Centre (Turin, Italy) – a two-week training programme provided at the centre once or twice a year as well as in the field (2008/2009)
- Speaker on international best practice in business environment reform at the World Bank and International Finance Corporation Business Enabling Environment retreat in Belgrade, Serbia (2008)
- Preparation of training curriculum and presentation of curriculum on ‘Local Business Environment Reform in South Africa’, under the South African–German Strengthening Local Governance Programme (2008)
- Commissioned by the International Labour Organization (ILO) in Geneva to prepare a training programme on the role of business associations in local economic development (2007)
- Programme director for three major international conferences on business environment reform (Cairo 2005, Bangkok 2006, Accra 2007) for the international Donor Committee on Enterprise Development.
- Programme director and moderator for the African regional seminar on Making Reforms Work in Johannesburg 2006, sponsored by German technical cooperation (GTZ)
- Programme director and moderator for the Asian regional seminar on Making Reforms Work in Manila 2005, sponsored by German technical cooperation (GTZ)
- Principal trainer and seminar facilitator for a series of seminars on local economic development conducted in various locations in Namibia for local government councillors, mayors and senior staff (2004, 2005), sponsored by the Urban Trust of Namibia
- Presentation on international best practice in the reform of policy and legal frameworks for small enterprise employment; ILO sub-regional meeting, Bangalore, India (2003)
- Presentation on small enterprise policies and the business environment to the NEPAD meeting on SME Development, Johannesburg, South Africa (2003)
- Key note address on emerging issues in reform of the business environment for small enterprises; Economic Research Forum (Egypt) and the International Development Research Centre (Canada) Workshop on the Enabling Environment for the Private Sector in MENA (Middle East North Africa) Region, in Cairo, Egypt (2003)

- Presentation to the international Committee of Donor Agencies for Small Enterprise Development meeting in Turin, Italy, on the role of donor agencies in promoting an enabling environment for small enterprise development (2002)
- Principal consultant and lead facilitator for the Prince Albert LEED (Local Economic and Employment Development) Week - a week-long series of participatory community workshops and seminars designed to identify new local development opportunities in the small town of Prince Albert in the Western Province of South Africa (2002)
- Presentation of a paper on the policy and legal environment for SME promotion in Beijing, China (2001)
- Presentation to two national conferences on the household, individual and small enterprise sector in Viet Nam, organized by the Viet Nam Chamber of Commerce and Industry (2000, 2001)
- Presentation of a paper on 'Best Practice in Youth Enterprise Promotion in Australia' to an international conference on 'Youth Entrepreneurship and Self-Employment', conducted by the OECD in Rome (November 1999)
- Facilitated and led a series of workshops with local authorities in Namibia on small business and local economic development (1997)
- Presented a paper on national youth policies at the National Youth Summit, Cape Town, South Africa (1997)
- Co-facilitator of the Pan-Commonwealth Experts Workshop on National Youth Policy in Chandigarh, India, for the Commonwealth Secretariat (1996)
- 'Innovations in Enterprise Development' Institute of Strategic and International Studies, Kuala Lumpur, Malaysia (1991)